



Chronic Disease Management and Registries

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Objectives

Understand the problem with our current approach to chronic disease management

Understand the Chronic Care Model and identify strategies to employ in clinics

Definition of a registry and it's value as a tool in chronic disease management

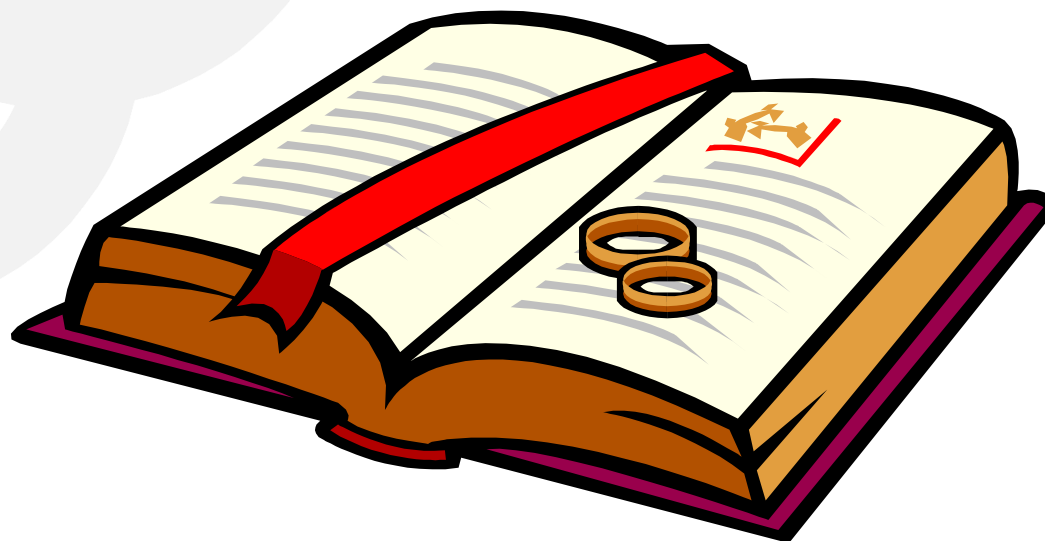


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The Gospel According to Chronic Disease Management



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The conversion process

"My Testimony"



Current state

Reason for change

Future state

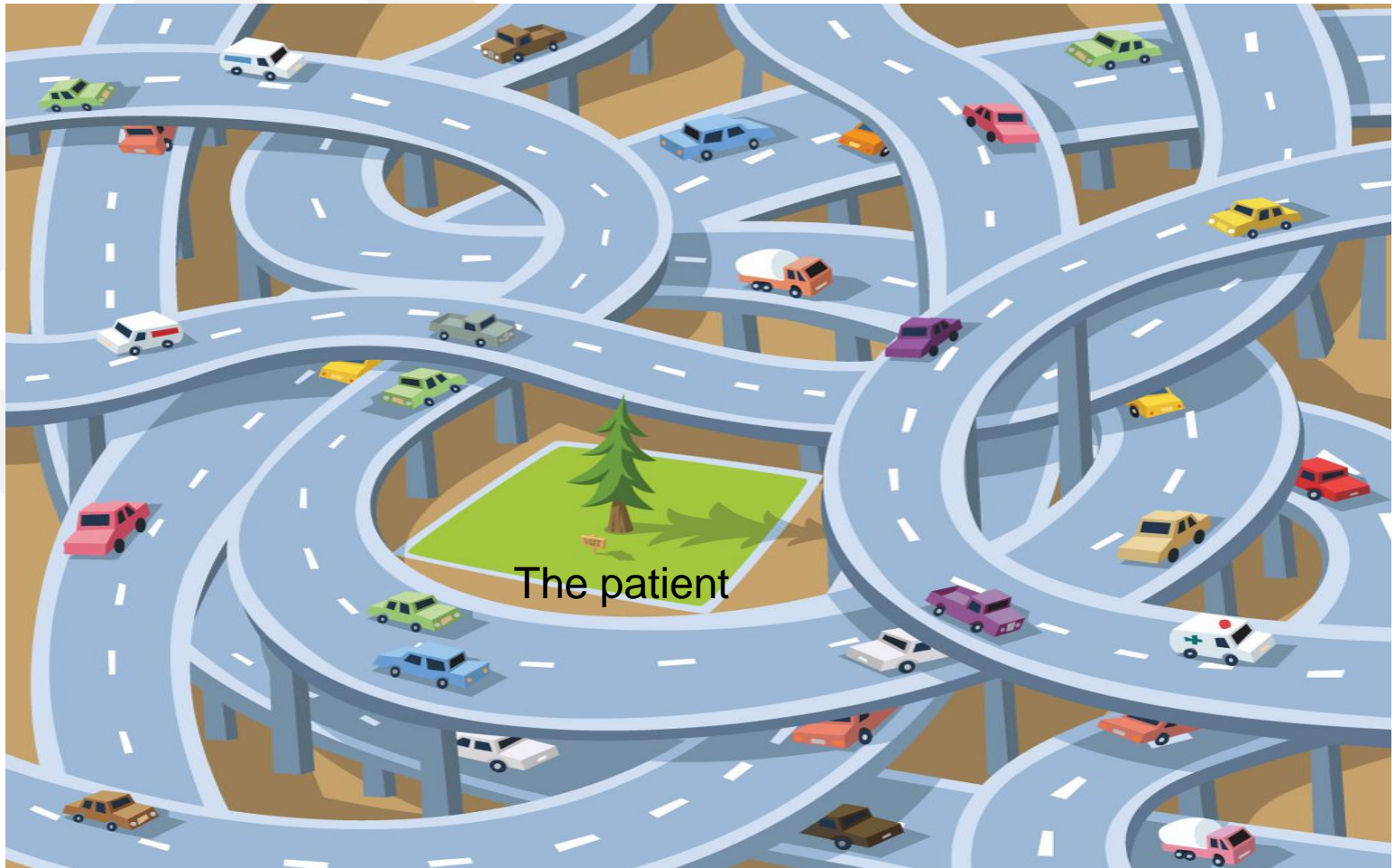


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Our tangled health care system

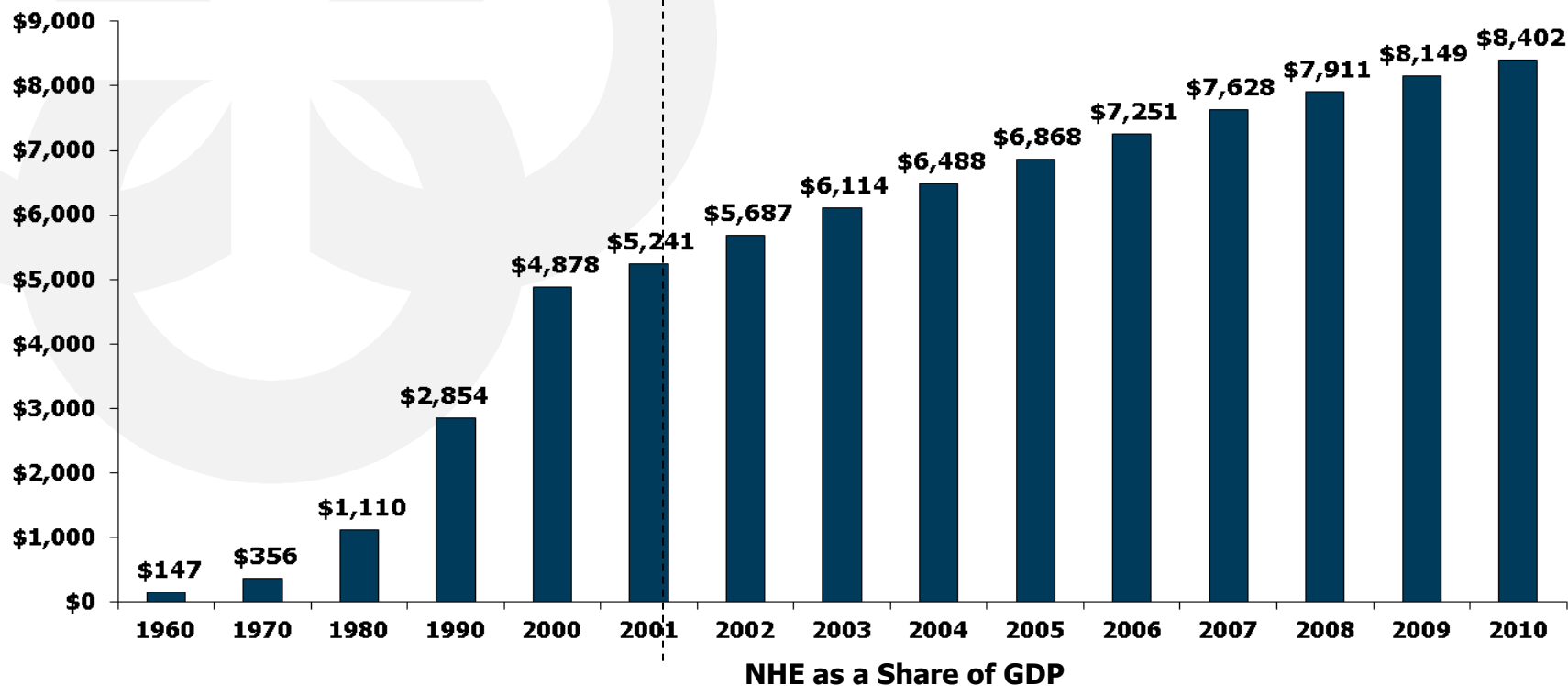


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National Health Expenditures per Capita, 1960-2010



5.2% 7.2% 9.2% 12.5% 13.8% 14.5% 15.4% 15.9% 16.0% 16.1% 16.2% 16.4% 16.8% 17.9% 17.9%

Notes: According to CMS, population is the U.S. Bureau of the Census resident-based population, less armed forces overseas and population of outlying areas, plus the net undercount.

Source: Centers for Medicare and Medicaid Services, Office of the Actuary, National Health Statistics Group, at <http://www.cms.hhs.gov/NationalHealthExpendData/> (see Historical; NHE summary including share of GDP, CY 1960-2010; file nhegdp10.zip).



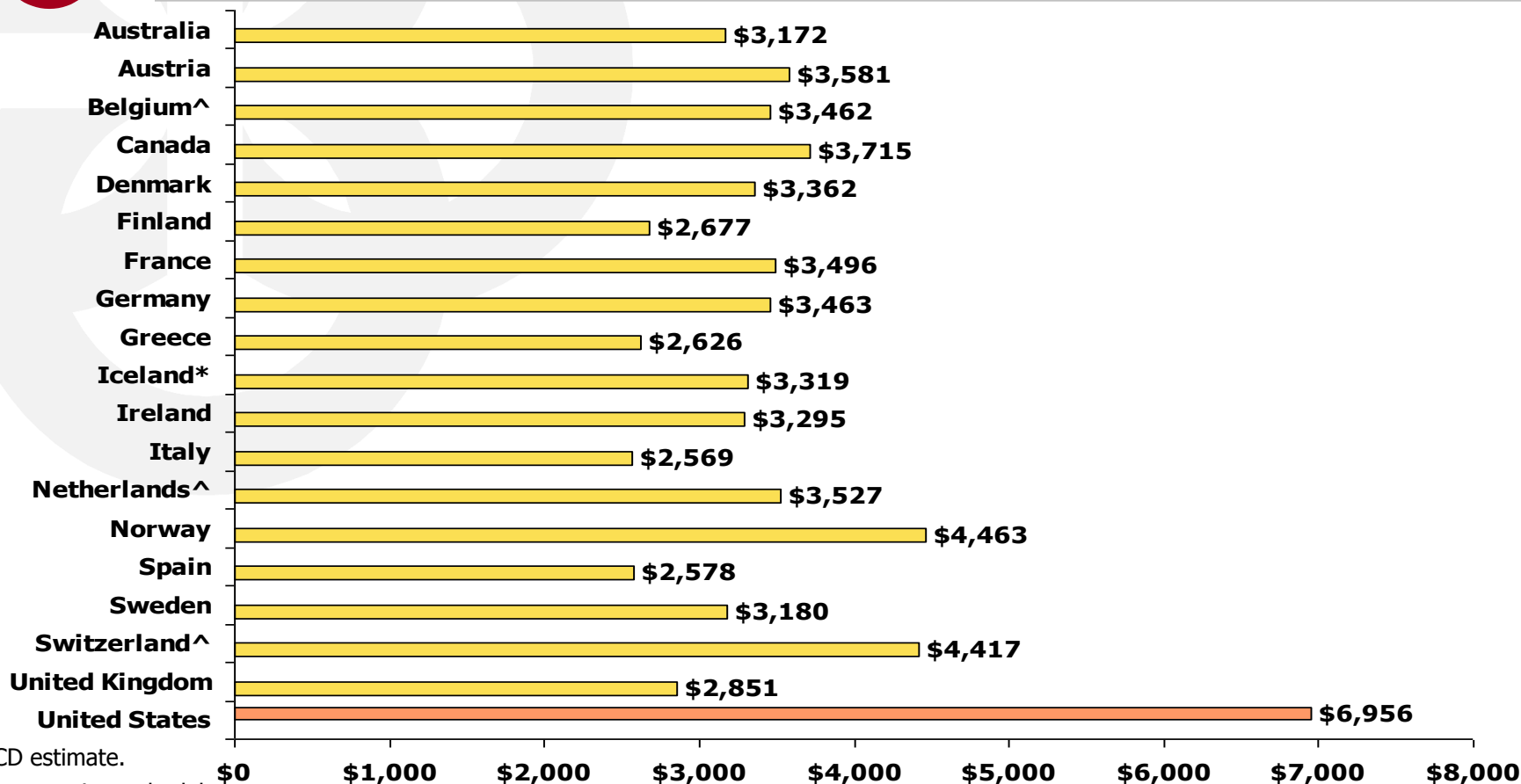
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Per Capita Total Current Health Care Expenditures, U.S. and Selected Countries, 2007



^OECD estimate.

*Differences in methodology.

Notes: Amounts in U.S.\$ Purchasing Power Parity, see www.oecd.org/std/ppp; includes only countries over \$2,500. OECD defines Total Current Expenditures on Health as the sum of expenditures on personal health care, preventive and public health services, and health administration and health insurance; it excludes investment.

Source: Organisation for Economic Co-operation and Development. OECD Health Data 2009, from the SourceOECD Internet subscription database updated November 2009. Copyright OECD 2009, <http://www.oecd.org/health/healthdata>. Data accessed on 11/13/2009.

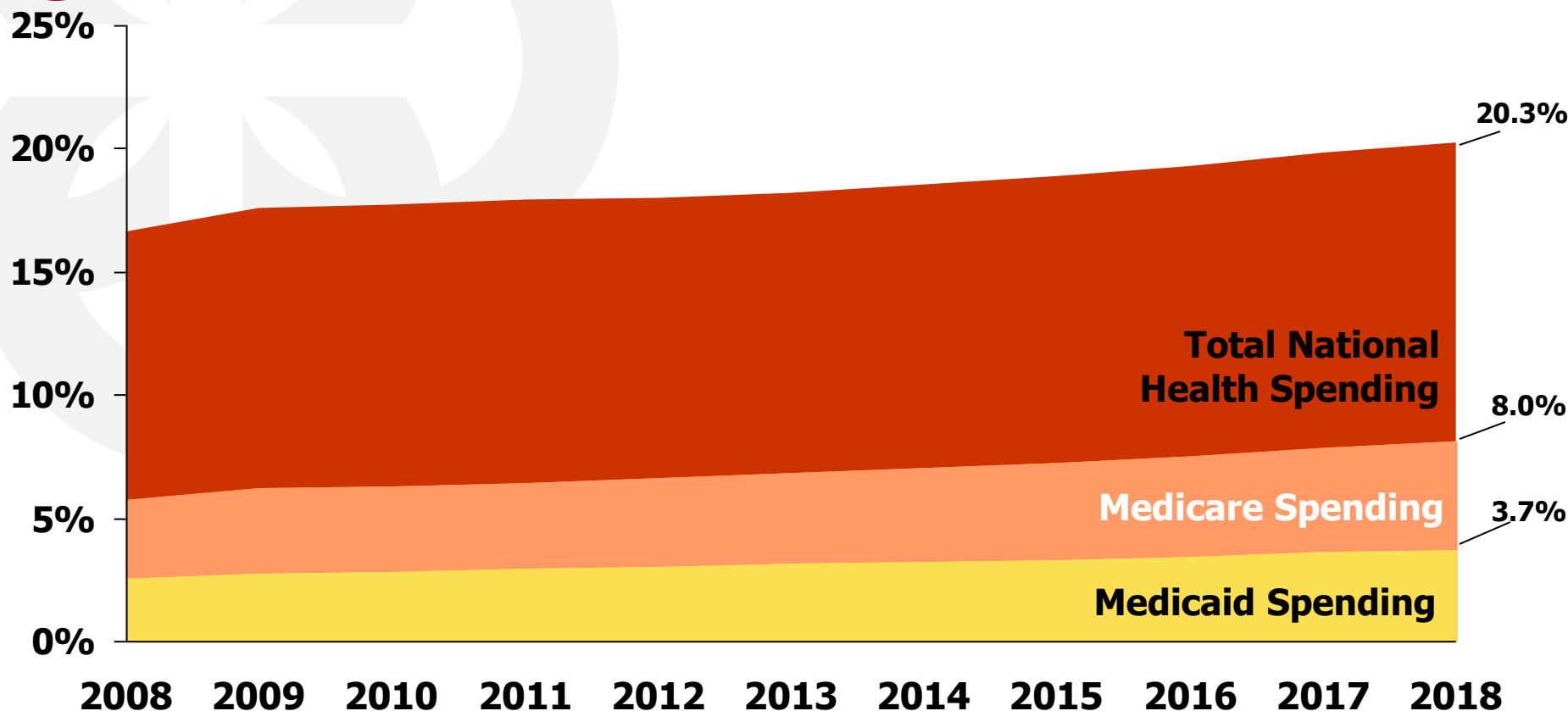


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Projected Spending on Health Care as a Percentage of Gross Domestic Product



Total NHE:
(in billions)

2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
\$2,378.6	\$2,509.5	\$2,624.4	\$2,770.3	\$2,930.7	\$3,110.9	\$3,313.0	\$3,541.3	\$3,790.2	\$4,061.7	\$4,353.0

Source: Centers for Medicare and Medicaid Services, Office of the Actuary, National Health Statistics Group, at http://www.cms.hhs.gov/NationalHealthExpendData/03_NationalHealthAccountsProjected.asp#TopOfPage (see Projected; NHE Historical and projections, 1965-2018, file nhe65-17.zip).

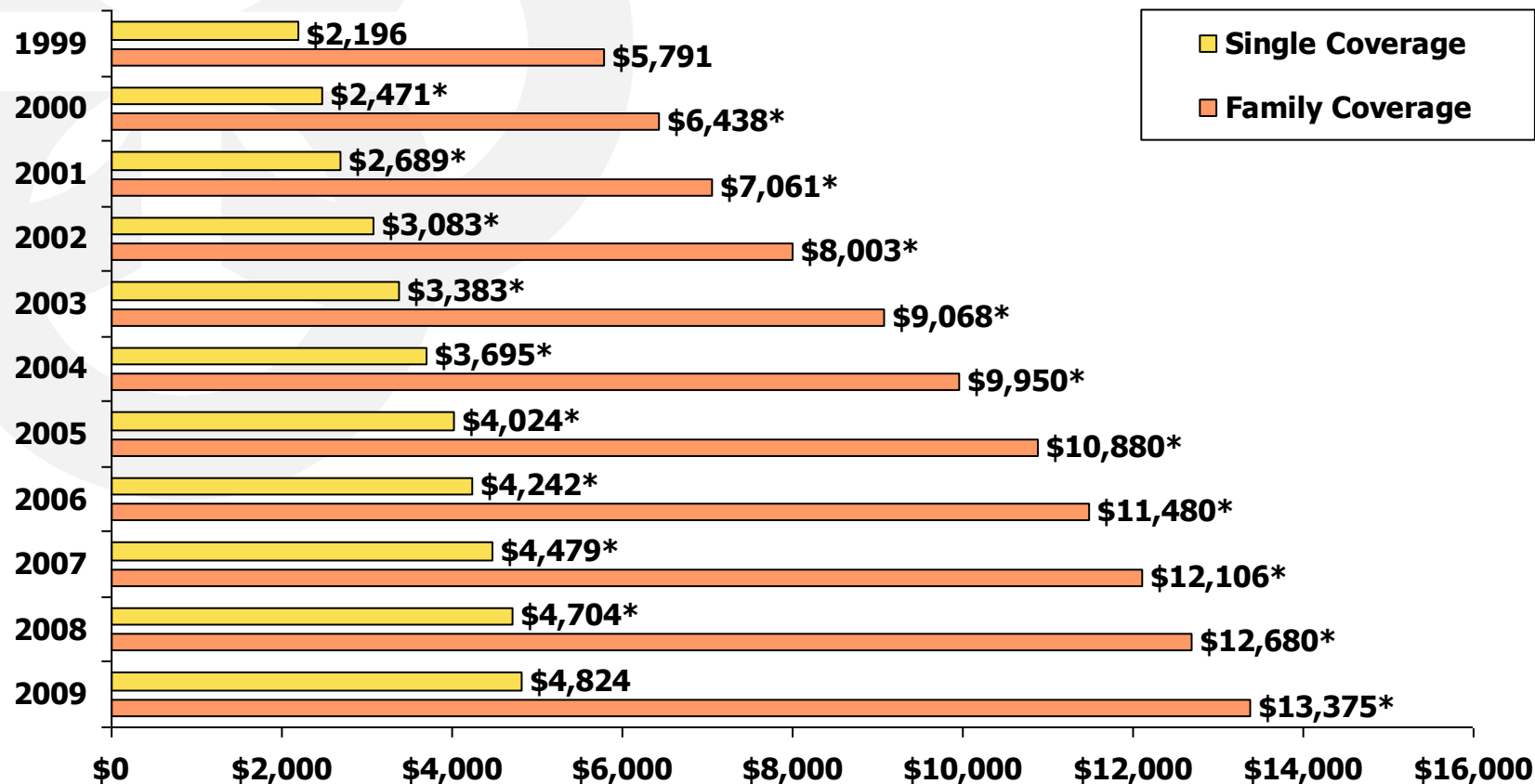


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Average Annual Premiums for Single and Family Coverage, 1999-2009



* Estimate is statistically different from estimate for the previous year shown ($p < .05$).

Source: Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 1999-2009.

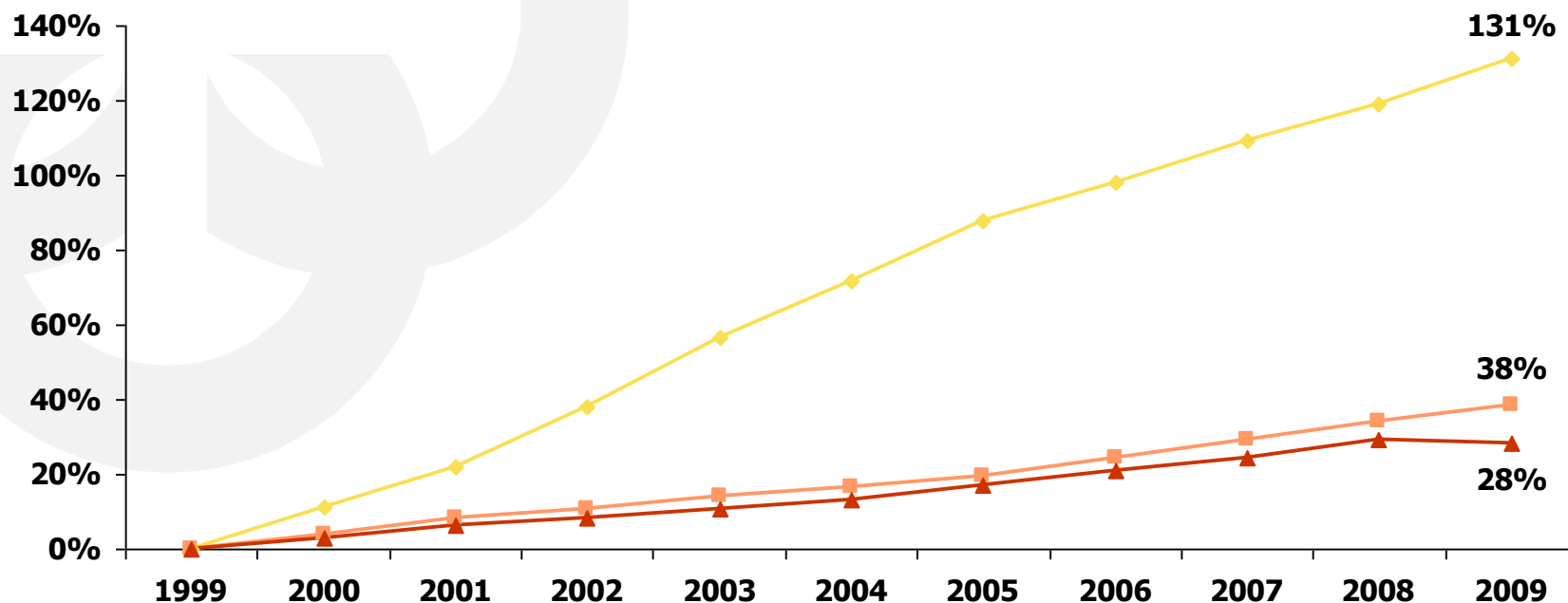


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Cumulative Changes in Health Insurance Premiums, Inflation, and Workers' Earnings, 1999-2009

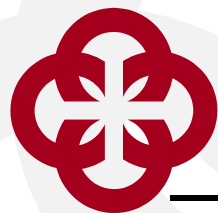


Note: Due to a change in methods, the cumulative changes in the average family premium are somewhat different from those reported in previous versions of the Kaiser/HRET Survey of Employer-Sponsored Health Benefits. See the Survey Design and Methods Section for more information, available at <http://www.kff.org/insurance/7936/index.cfm>.

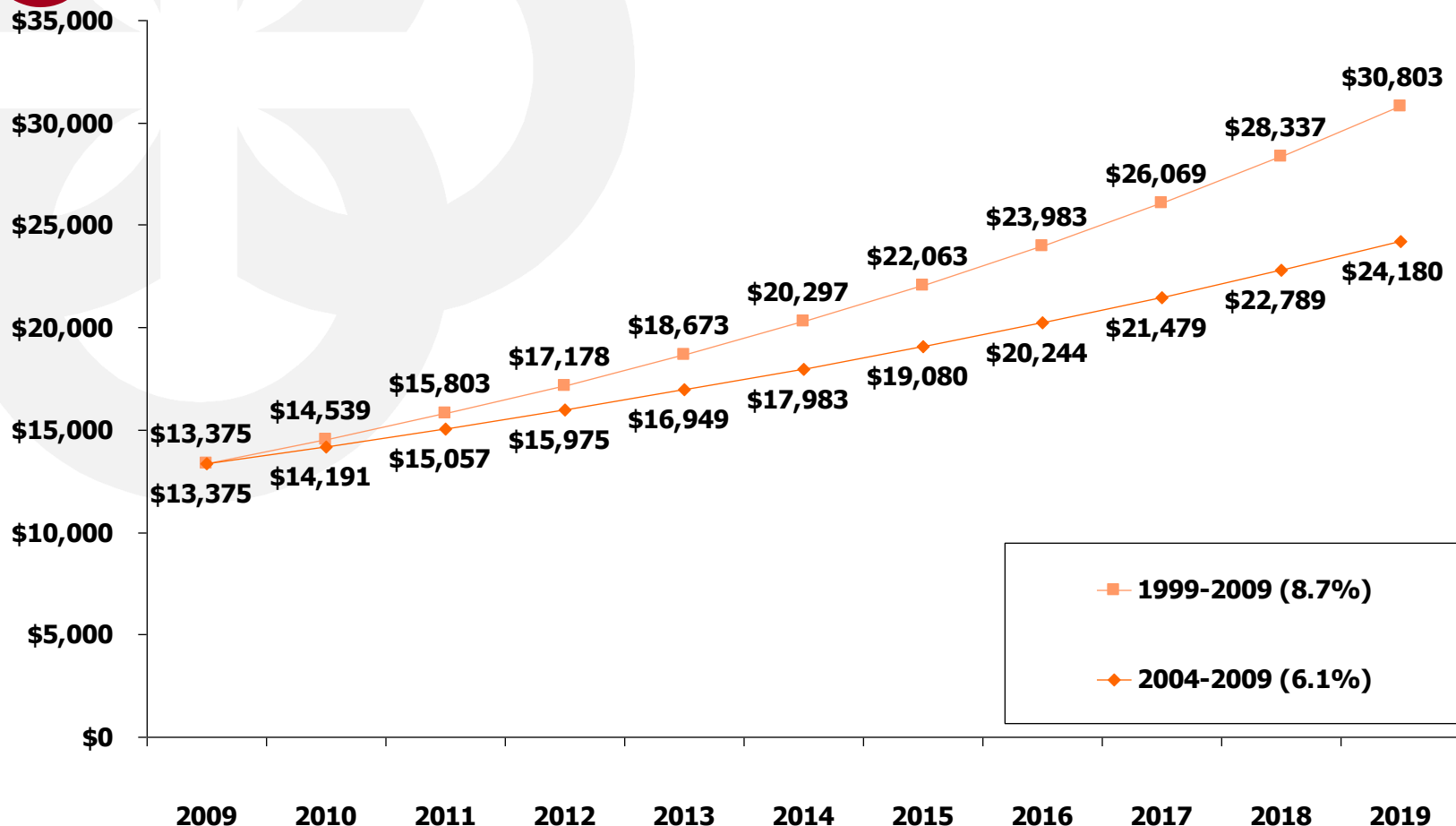
Source: Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 1999-2009.
Bureau of Labor Statistics, Consumer Price Index, U.S. City Average of Annual Inflation (April to April), 1999-2009; Bureau of Labor Statistics, Seasonally Adjusted Data from the Current Employment Statistics Survey, 1999-2009 (April to April).

◆ **Health Insurance Premiums**
■ **Workers' Earnings**
▲ **Overall Inflation**





Projected Health Insurance Premiums for Family Coverage, Assuming Average Growth Rates, from 1999-2009 and 2004-1999



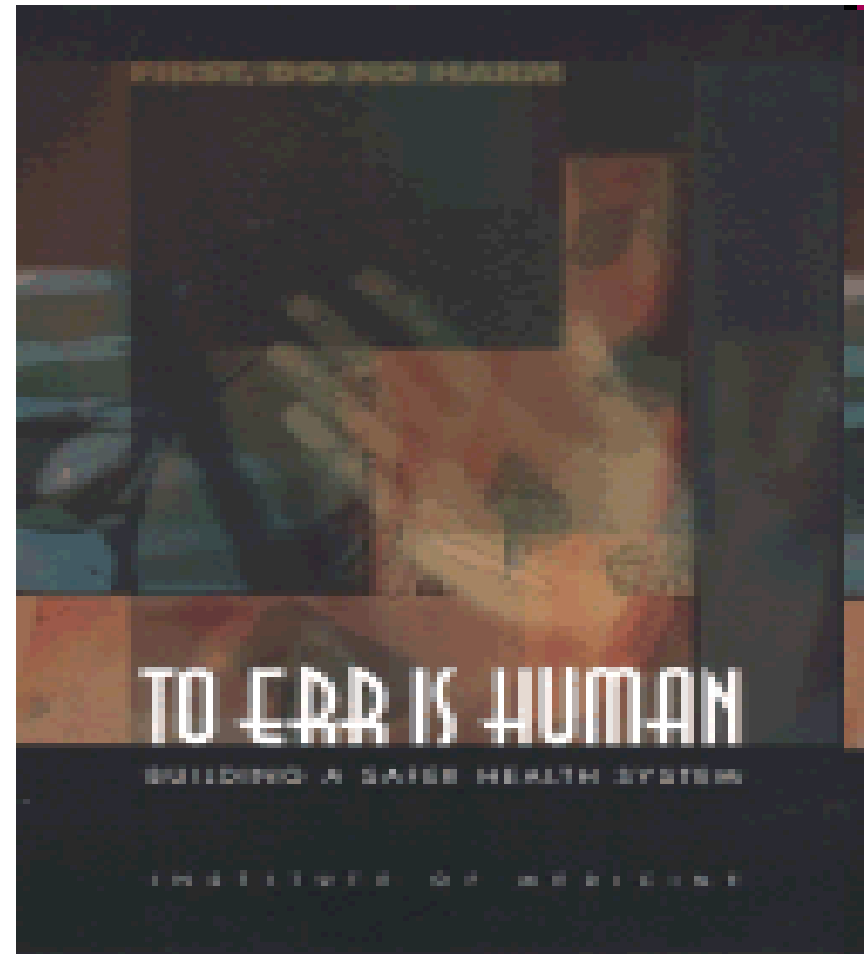
Note: Health insurance premiums projected for 2010-2019 assuming (1) that the average growth in premiums between 1999 and 2009 (8.7%) continues or (2) that the average growth in premiums between 2004 and 2009 (6.1%) continues. Source: Kaiser Family Foundations projections based on data from Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 1999-2009.





Institute of Medicine (IOM)

- **To Err is Human: Building a Safer Health System (2000)**
- "...Deaths due to medical errors exceed the number attributable to the 8th-leading cause of death. More people die in a given year as a result of medical errors than from motor vehicle accidents (43,458), breast cancer (42,297), or AIDS (16,516)."



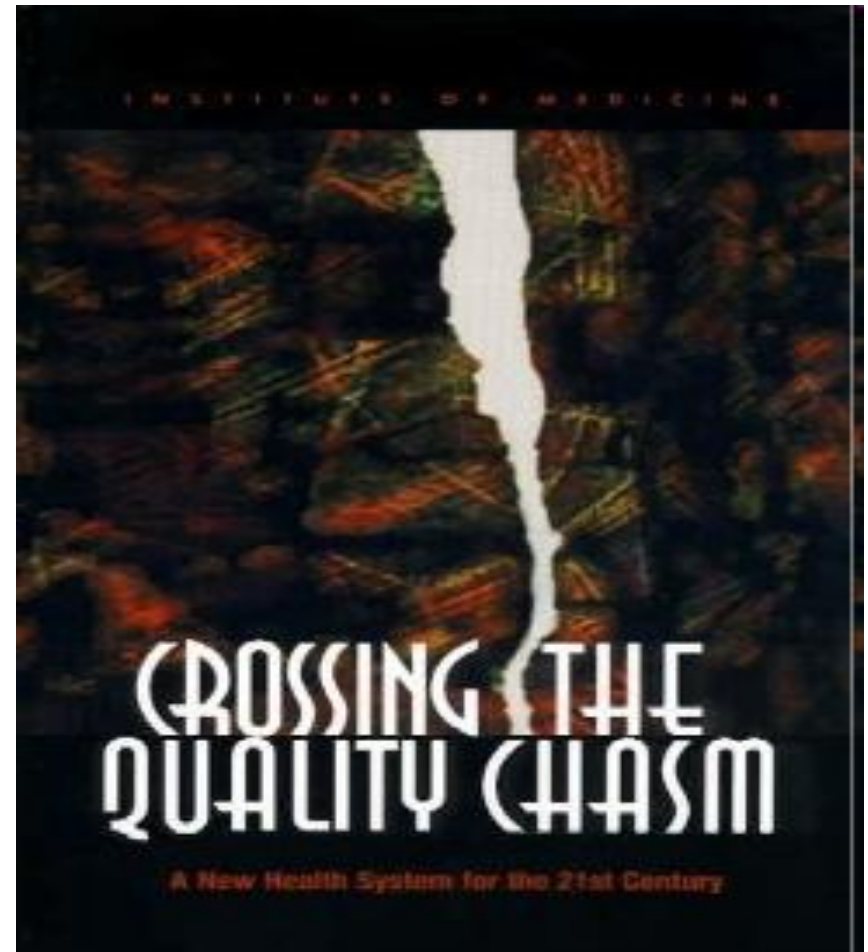
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Institute of Medicine (IOM)

- **Crossing The Quality Chasm: A New Health System for the 21st Century (2001)**
- "As disturbing as the committee's report on safety is, it reflects only a small part of the unfolding story of quality in American health care. Other defects are even more widespread and, taken together, detract still further from the health, functioning, dignity, comfort, satisfaction, and resources of Americans."



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Crossing the Quality Chasm

- For several decades, the needs of the American public have been shifting from predominantly acute, episodic care to care for chronic conditions. Chronic conditions are now the leading cause of illness, disability, and death; they affect almost half of the U.S. population and account for the majority of health care expenditures (Hoffman et al., 1996; The Robert Wood Johnson Foundation, 1996).



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Robert Wood Johnson Foundation

- In 1990, the direct medical costs for persons with chronic conditions was \$425 billion, nearly 70 percent of all personal health care expenditures (The Robert Wood Johnson Foundation, 1996).
- In 2008, the U.S. spent more than \$2 trillion on health care—nearly 17 percent of our economy. Meanwhile, 46 million people are uninsured. But extending coverage is only a start. Meaningful reform will also require improving quality, a focus on prevention and reducing costs.



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Quality of Diabetic Care

Percent of adults with diabetes who have a HgbA1c at least twice a year 64.6%

Percent of adults with diabetes with an HgbA1c value less than 7 53.5%

Percent of adults with diabetes with an HgbA1c value greater than 9 16.2%

Percent of adults with diabetes lipid control 53.1%

(Adult = 18 years of age and greater)

(Data from Health Indicators Warehouse, 2008)



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Quality of Hypertensive Care

Percent of adults with hypertension whose blood pressure is under control 43.7%

Percent of adults with blood pressure check in the past two years and can state whether it was normal or high 92.9%

Percent of adults with hypertension who are taking prescribed medications as instructed 70.4%

Percent of adults with hypertension 29.9%

(Data from Health Indicators Warehouse, 2008)



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Quality of Mental Health

Percent of adults with major depressive episode who received treatment	71.0%
Percent of children with mental health problem who received treatment	68.9%
Percent of primary care sites that provide mental health services on site or by paid referral	79.0%

(Data from Health Indicators Warehouse, 2008)



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History of Free Clinics

Begins with altruistic objective to serve those who cannot access medical care

Usually with a focus on acute illness

Rapidly realize that the majority of the need is for chronic disease management



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Garden City Study

A study of our patients revealed that the vast majority of our patients had chronic diseases:

Hypertension

Diabetes

Mood Disorders

Dyslipidemia



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Current State

The problem is
whether it is acute
care or chronic care
we approach them
the same -
episodically

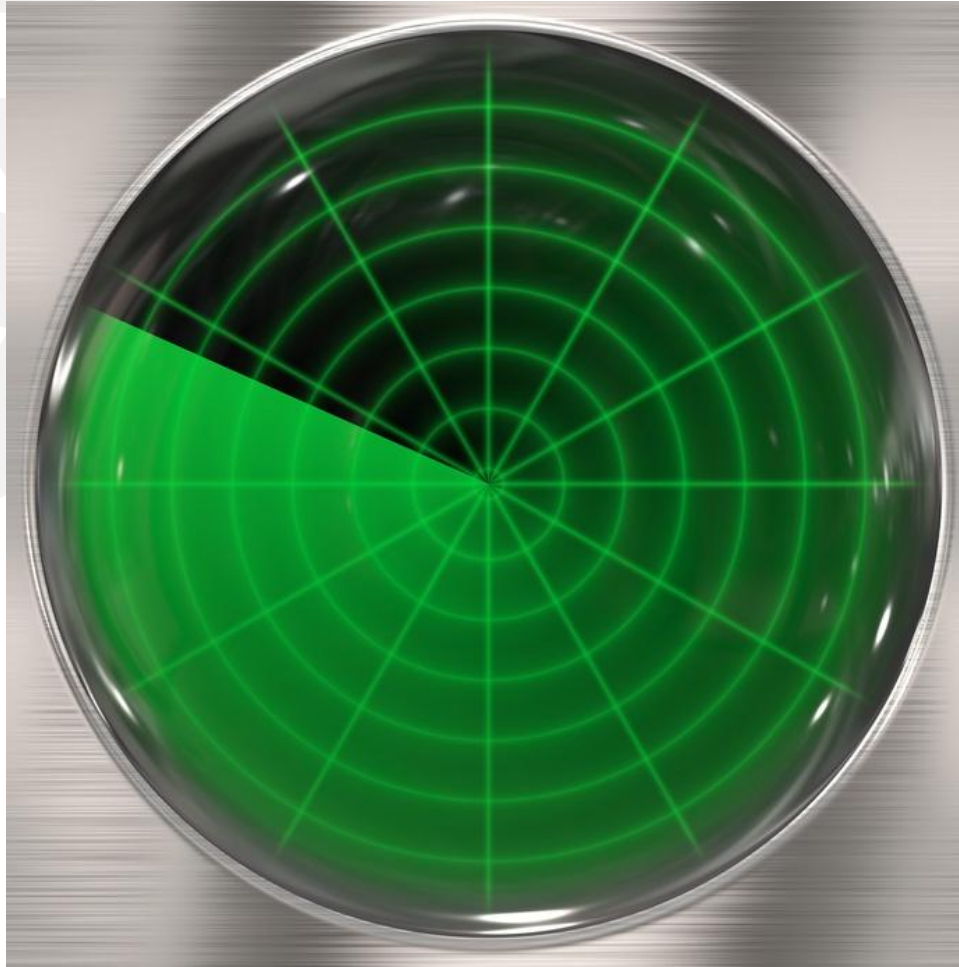


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"Radar Screen Mentality"



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Edward Wagner

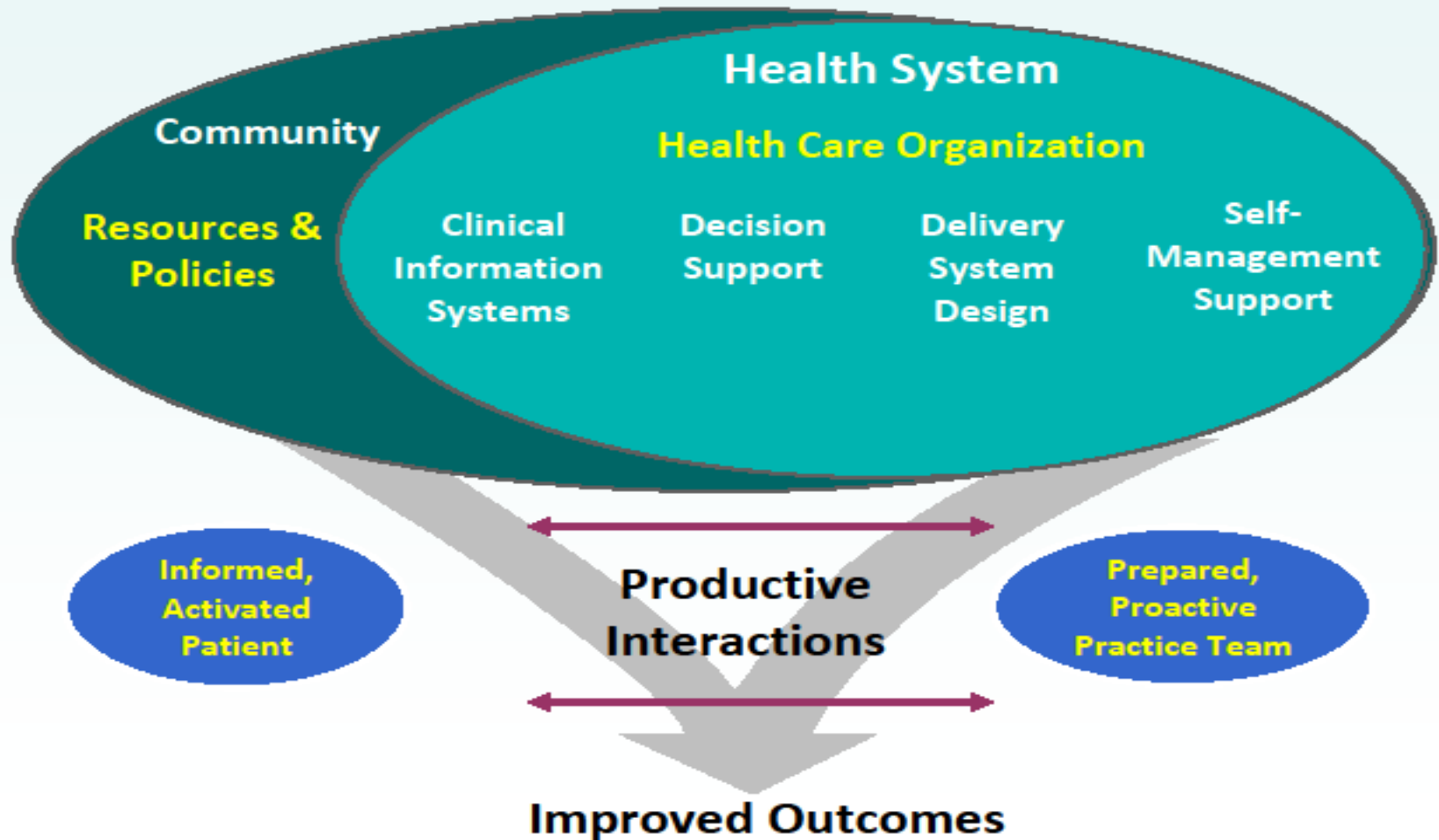
- Since 1998, Dr. Wagner has directed “Improving Chronic Illness Care”, a national program of The Robert Wood Johnson Foundation.
- He is a member of the Institute of Medicine and
- He and his MacColl Institute colleagues developed the Chronic Care Model



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Chronic Care Model (CCM)



Slide from E. Wagner



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Chronic Care Model

A population-based organizational approach to caring for people with chronic disease in a primary care setting

- Evidence-based interactions
- Activated prepared patient
- Proactive practice team



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Chronic Care Model

Mobilize community resources to meet the needs of patients

- Participation in community programs
- Partnerships that fill gaps in services
- Advocacy for policy change



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Chronic Care Model

Create an organization that provides safe, high quality care

- Effective improvement strategies
- Facilitation of care coordination within and across organizations
- Incentives based on quality



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Chronic Care Model

Empower and prepare patients to manage their health care

- Emphasize the patient's central role
- Use of self-management support strategies
- Use of community resources for self-management support



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Chronic Care Model

Delivery system re-design

- Distribute tasks among team members
- Planned interactions
- Clinical case management
- Regular follow-up
- Culturally sensitive



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Chronic Care Model

Promote care consistent with scientific data and patient preferences

- Evidence-based care guidelines
- Share the guidelines with patients
- Integration of the specialist where appropriate



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Chronic Care Model

Clinical information systems

- Reminders to patients and providers
- Identification of subpopulations into registries for proactive care
- Monitor performance



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Registries

Definition:

- A disease registry is a database that contains information about people diagnosed with specific types of diseases. The registry collects information that can be used for capturing, managing, and organizing specific information for a population of patients. Disease registries are either clinical-based or population-based.
- **Clinic-Based Registry**
- A clinical-based disease registry contains data on patients with a specific type of disease diagnosed and treated at a practice, which allows care team members to proactively manage patients with chronic diseases.
- **Population-Based Registry**
- A population-based disease registry contains and tracks records for people diagnosed with a specific type of disease who reside within a defined geographic region (i.e., a community, city, or statewide).



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Registries

A disease registry is a powerful tool that can drive significant practice change and improve the health of the patients being served. They offer the provider, patient, and community a variety of benefits.

Disease registries:

- enable the provider to ensure that all their patients are getting proper care
- track the progress of high-risk patients
- identify the need for follow-up services
- increase quality of care and improve patient outcomes
- empower patients to take an active role in their treatment
- coordinate care and identify gaps
- increase public awareness and prevent chronic diseases
- support the Chronic Care Model and Medical Home Model
- incorporate consensus guidelines for disease management
- determine best practices and support evidence-based care



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Registries

Public Domain Software

Benefit – cost, straightforward technology, community support, product testing

Obstacles – manual data entry, scalability, flexibility, limited support

Examples – CDEMS, PECS2, PHEMS, SECAT



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Registries

Commercial Software

Benefit – scalability, enhanced functionality, technical sophistication

Obstacles – cost, data ownership, security, vendor stability, lack of testing

Examples – AmCare, CliniPro, PatientPlanner, Cielo, MedVentive, AveCare, AviTracks



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Registries

EMR

- Individual patient based
- Point of care documentation
- Legal patient record
- Not designed for reporting and identifying gaps
- Not designed to follow quality

Registry

- Population based
- Longitudinal data capture
- Not a patient record
- Designed for reporting and identifying gaps
- Basic design supports quality initiatives



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1st A1C	Date	2nd A1C	Date	3rd A1C	Date	4th A1C	Date	5th A1C
8.9	07/15/10	7.3	09/29/10	8.9	08/25/11	6.9	09/19/12	
10	06/04/10	10.4	03/25/11	10.4	04/14/11			
5.7	06/30/11	5.8	01/05/12	7.4	01/05/12	5.6	05/22/12	5.5
5.5	04/22/10	6	10/07/10	7.3	03/23/11			
5.6	06/01/11							
9	12/23/09	11.7	10/09/10					
5.8	07/27/10	6.4	01/03/12	6.4	09/17/12			
6.5	07/04/07	7.4	11/06/07	6.90	02/29/08	7.3	11/18/08	6.9
10.2	03/29/11	9.2	08/30/11	9.3	12/13/11	8.2	05/30/12	7.8
5.7	11/02/10	6.2	04/27/12					
6.2	06/29/11	6.2	06/29/11	6.7	03/14/12	7.1	06/22/12	6.9
10.1	05/13/10	7.2	07/28/10	6.5	11/04/10	8.2	03/20/12	7
7.8	01/11/12	7.5	09/17/12					
6.6	02/04/10	5.9	07/29/10	6.1	09/30/10	6.8	02/10/12	6.9
5.1	05/11/11	5.3	01/30/12					
12.5	03/30/11	11.5	03/15/11	7	08/30/01	9.3	02/09/12	10.7
6.7	11/03/10	7.2	09/15/11	7.7	03/07/11	7.2	06/08/11	7.2
13.9	11/08/11	14.3	07/25/12	11.5	10/09/12			
8.7	02/23/10	8.6	05/20/10	8.7	09/15/10	9.6	07/05/11	9.2
10.8	03/21/12	10.8	06/20/12	10.7	09/26/12			



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MedVentive's Solutions: Population Manager & Risk Manager

Knowledge based technology platform; two related yet different needs.

MV Population Manager (PM)

Clinical Integration is about collaboration to manage *quality*:

- Patient Center Medical Home
- Managing to a common set of care guidelines in a collaborative manner
- Care coordination to promote efficiency
- Finding and managing gaps in care
- Measuring improvement

MV Risk Manager (RM)

ACO Risk management is focused on:

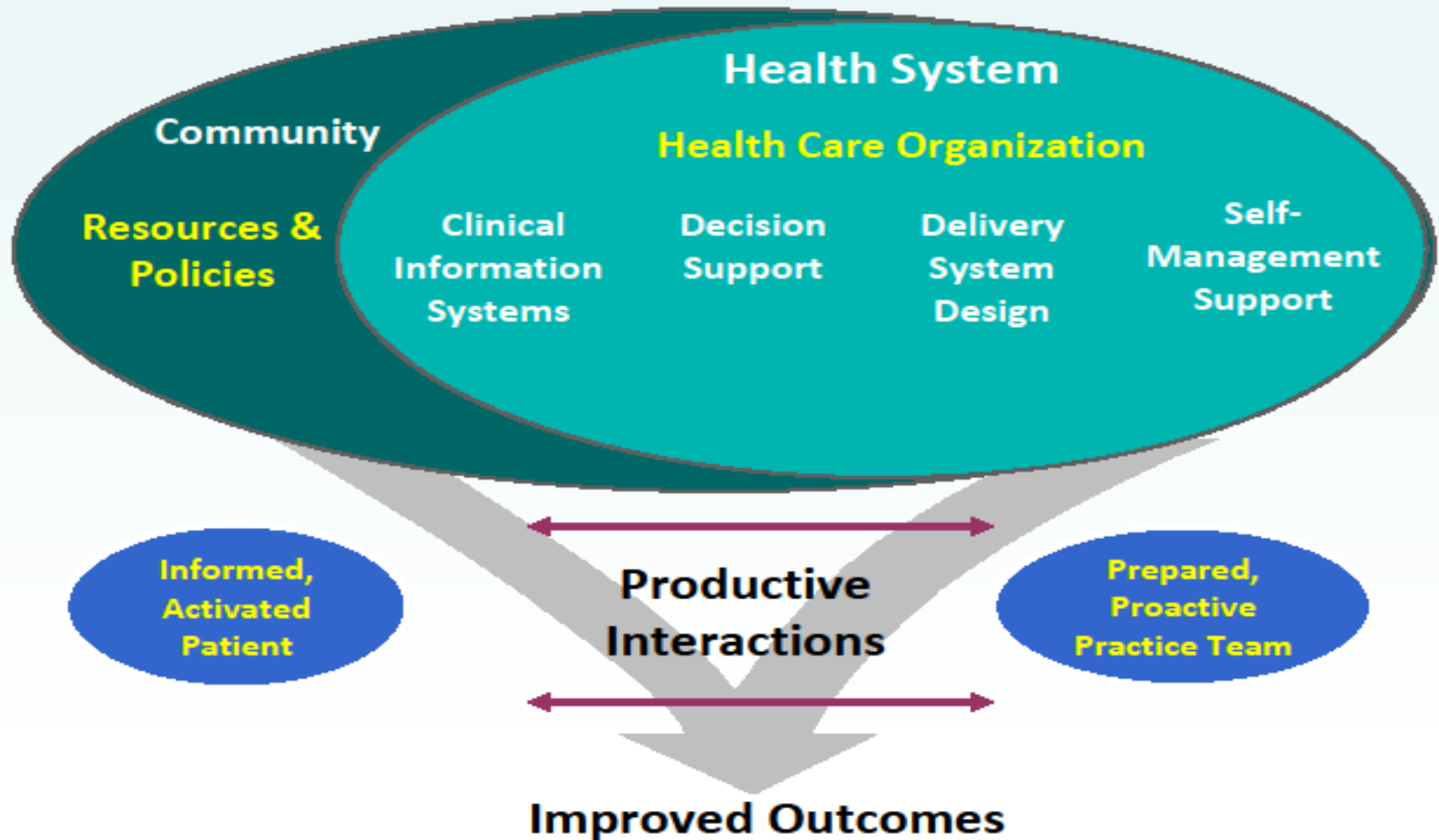
- Quality management
- Cost management
 - ✓ Reducing variation in patterns of care:
 - Drug spend
 - Length of stay
 - Imaging spend
 - ED use and more
- Network management
 - ✓ Leakage
 - ✓ Physician reimbursement



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Questions



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